

# South America: Onion And Shallots (Green) - Market Report. Analysis And Forecast To 2025





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# B 1. INTRODUCTION

## 1.1 REPORT DESCRIPTION

This report has been designed to provide a detailed analysis of the South American onion and shallot market. It outlines actual data of the market value, consumption, domestic production, exports and imports, price dynamics and food balance. The report shows the sales data, allowing you to identify the key drivers and restraints. You can find out here a strategic analysis of key factors influencing the market. Outlook illustrate how the market will be transformed in the medium term. Profiles of the leading producers are also included.

Countries coverage: Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Guyana, Paraguay, Peru, Suriname, Uruguay, Venezuela.

Product coverage:

Onion And Shallots (Green)

Data coverage:

- Market value
- Volume and dynamics of production
- Structure of production by regions and counties
- Key market players and their profiles
- Volume and dynamics of exports/imports
- Producer prices, import/export prices
- Market trends, drivers and restraints
- Forecast of the market dynamics in the medium term
- Per-Capita Consumption

Why buy this report?

- Get the full picture of the market
- Assess future market prospects
- Adjust your marketing strategy

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## 2. EXECUTIVE SUMMARY

### 2.1 KEY FINDINGS

Table 1: Key Findings

Key Findings in 2015

Market Volume	thousand tonnes	***
	% to 2014	***
Market Value	million USD	***
	% to 2014	***
Production	thousand tonnes	***
	% to 2014	***
	million USD	***
	% to 2014	***
Yield	Hg/Ha	***
	% to 2014	***
Area Harvested	thousand Ha	***
	% to 2014	***
Imports	thousand tonnes	***
	% to 2014	***
	million USD	***
	% to 2014	***
Exports	thousand tonnes	***
	% to 2014	***
	million USD	***
	% to 2014	***

Source: \*\*\*

### 2.2 MARKET TRENDS

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# 3. MARKET OVERVIEW

## 3.1 MARKET VOLUME AND VALUE

Table 2: Market Volume, in Physical Terms, 2007-2015  
(thousand tonnes)

Product	Unit	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Domestic production	tonnes	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Imports	tonnes	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Exports	tonnes	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Market Volume	tonnes	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

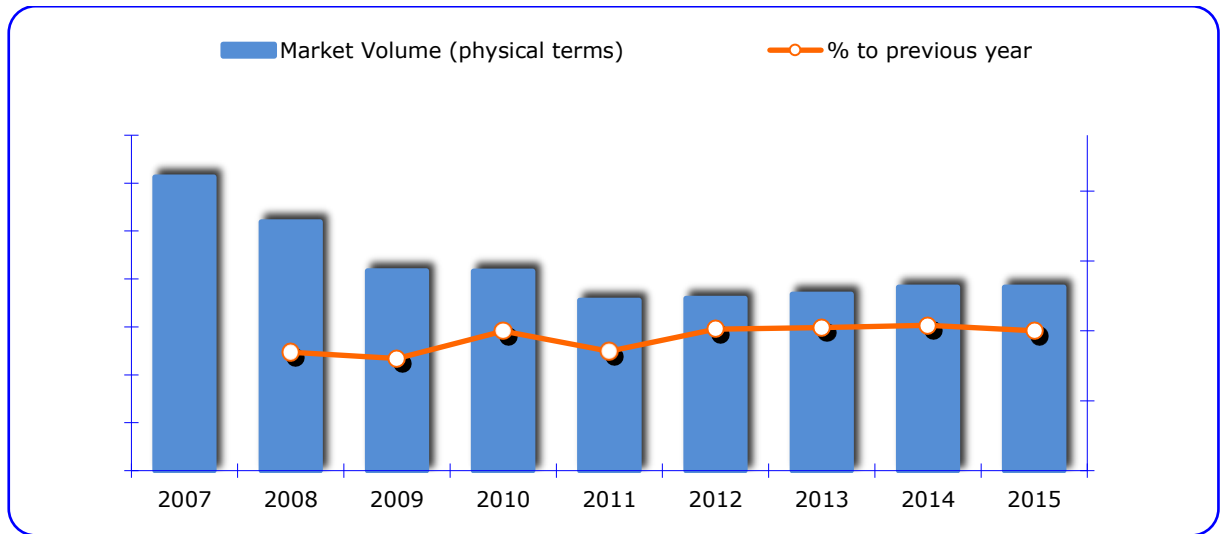
Table 3: Market Value, 2007-2015  
(million USD)

Product	Unit	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Domestic production	USD	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Imports	USD	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Exports	USD	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***
Market Value	USD	***	***	***	***	***	***	***	***	***	***
	% to previous year	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

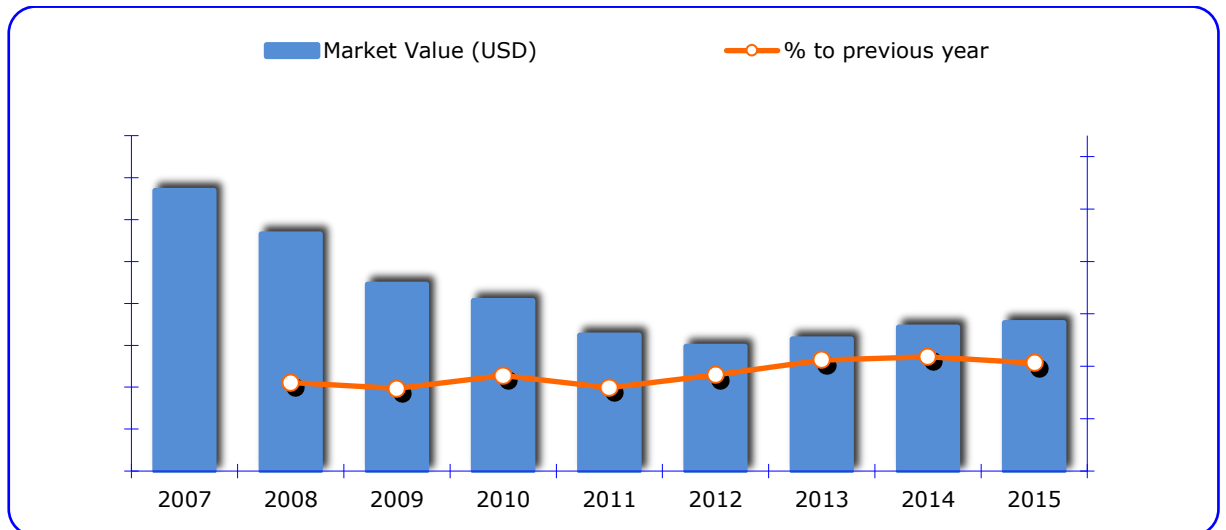
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Figure 1: Market Volume, in Physical Terms, 2007-2015  
(thousand tonnes, y-o-y)



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Figure 2: Market Value, 2007-2015  
(million USD, y-o-y)



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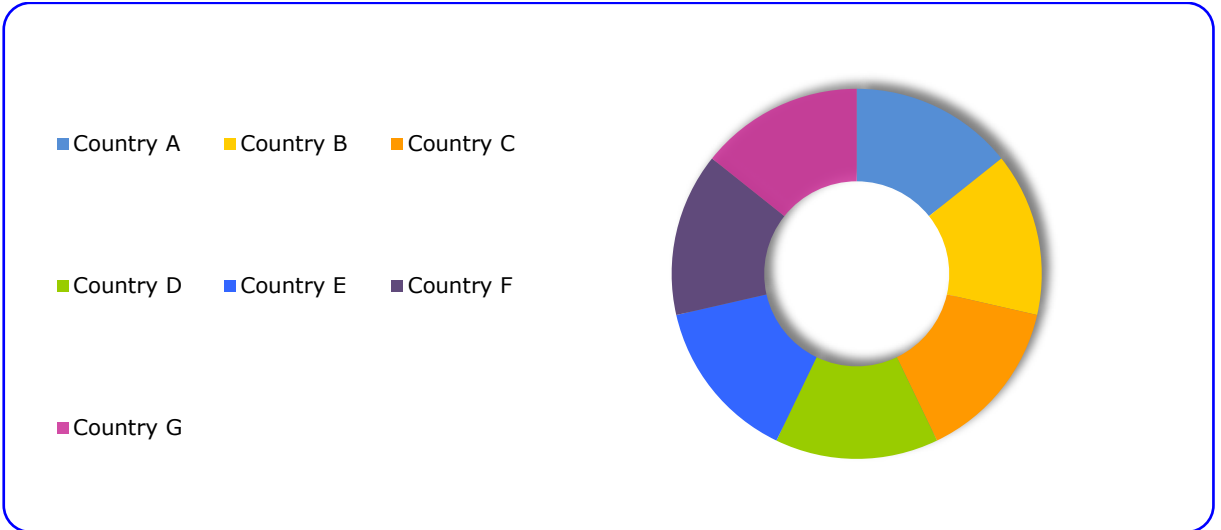


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### 3.2 CONSUMPTION BY COUNTRY

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Figure 3: Consumption, by Country, 2015  
(based on tonnes)



Source: \*\*\*



Table 4: Per Capita Consumption, by Country, 2013-2015  
(thousand tonnes, kg/year)

Country	Production, thousand tonnes			Consumption, thousand tonnes			Population, million persons			Per Capita Consumption, kg/year			CAGR, Per Capita 2007-2015
	2013	2014	2015	2013	2014	2015	2013	2014	2015	2013	2014	2015	
Country A	***	***	***	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

### 3.3 MARKET OPPORTUNITIES BY COUNTRY

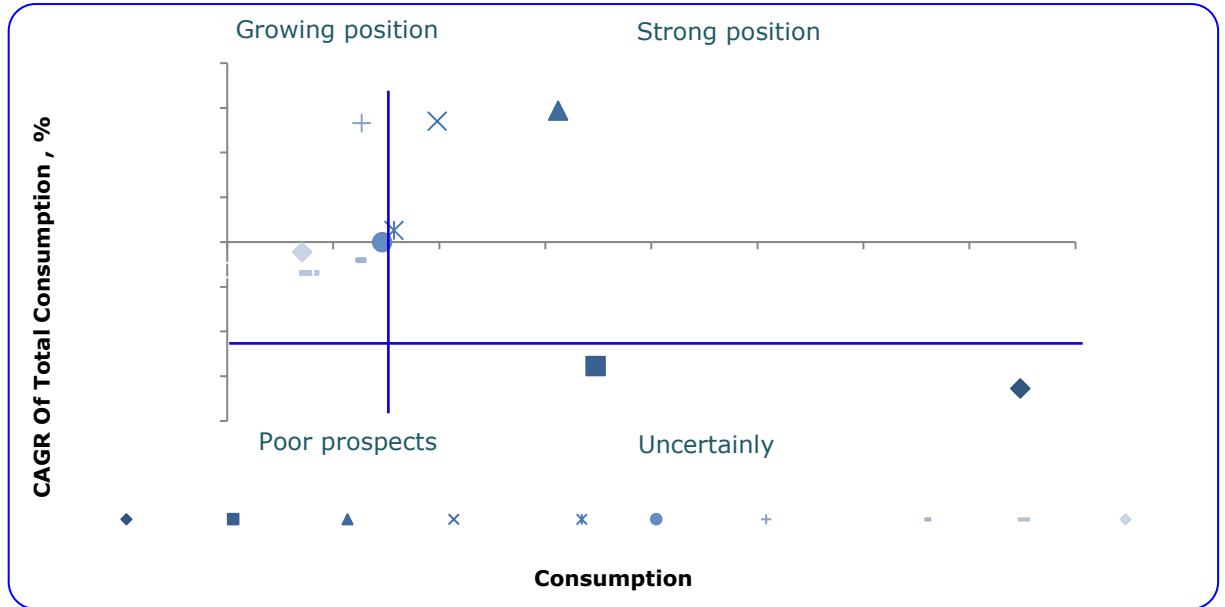
Table 5: Comparison of Consumption, Production and Imports, by Country, 2013-2015  
(thousand tonnes)

Country	Total production, thousand tonnes			Total imports, thousand tonnes			Total exports, thousand tonnes			Total demand, thousand tonnes			Share of import in total demand	IB index
	2013	2014	2015	2013	2014	2015	2013	2014	2015	2013	2014	2015		
Country A	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***	***	***	***	***

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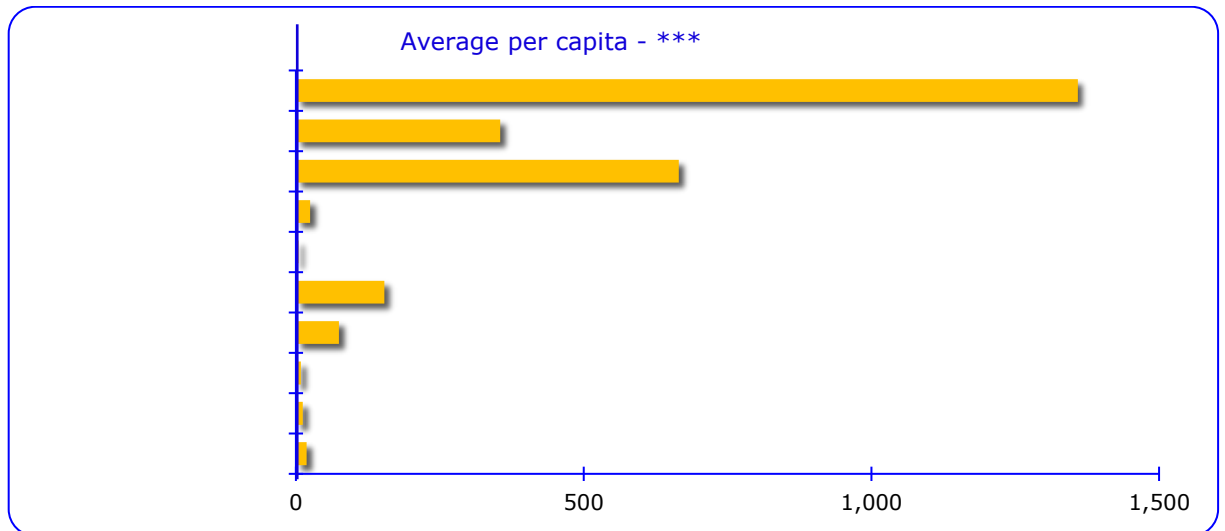
Figure 4: Major and Fastest-Growing Markets, 2015



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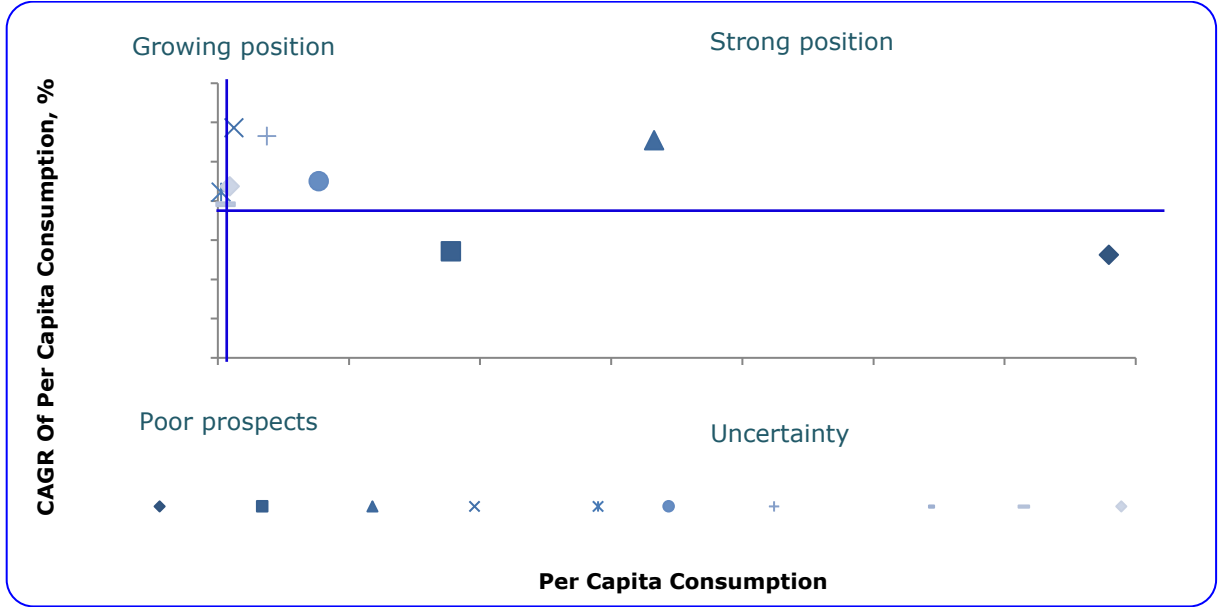
Figure 5: Per Capita Consumption, 2015  
(kg/year)



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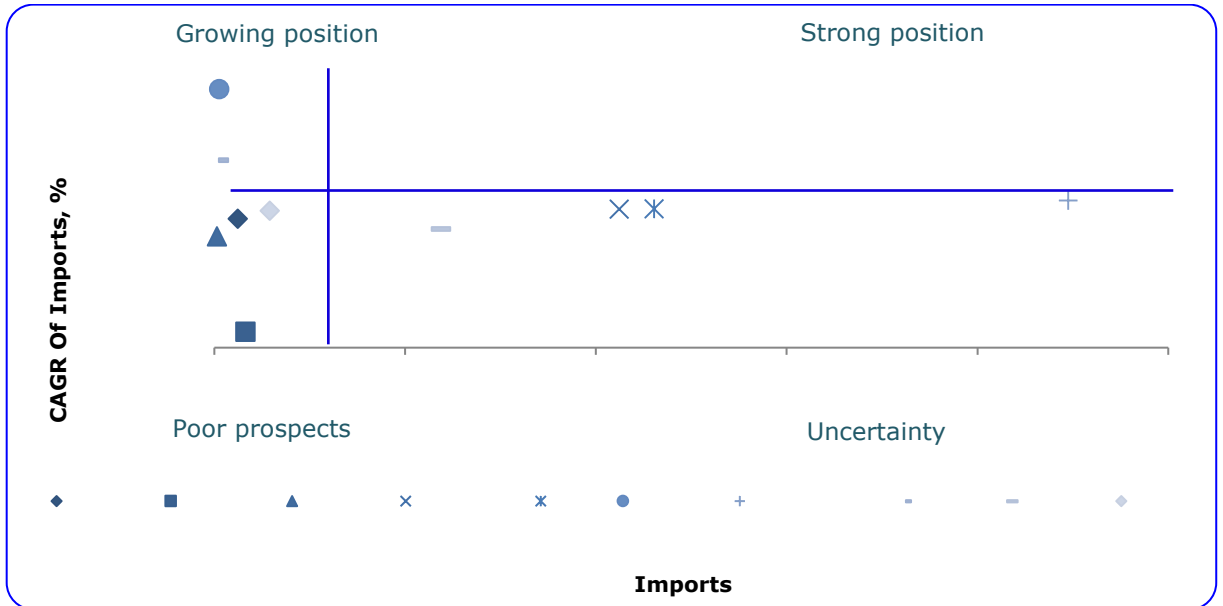
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Figure 6: Major and Fastest-Growing Markets: Per Capita Consumption, 2015



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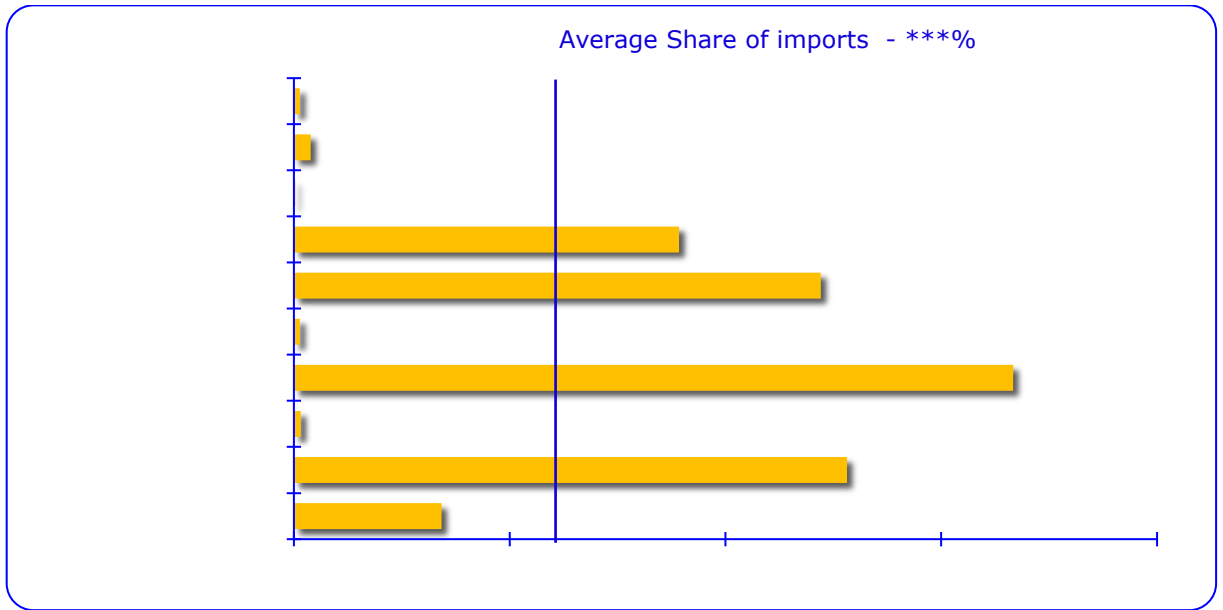
Figure 7: Major Importers, 2015



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Figure 8: Share of Imports in Total Consumption, 2015



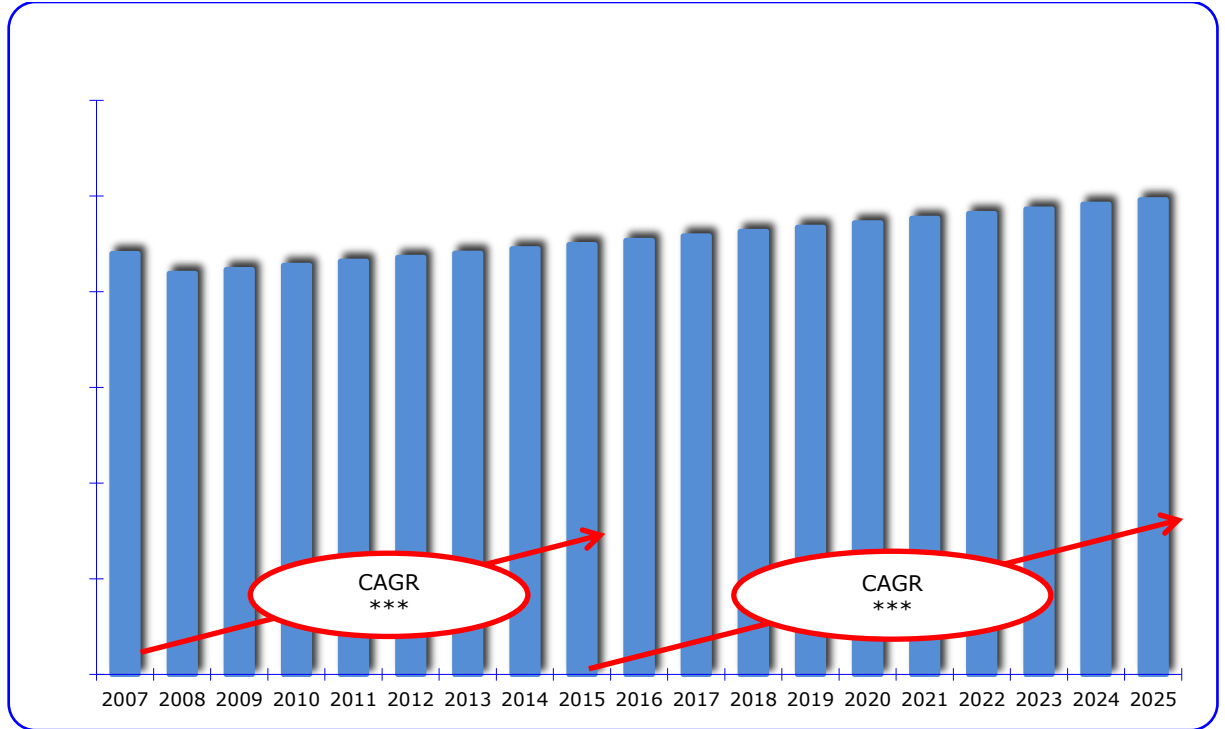
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### 3.4 MARKET FORECAST TO 2025

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Figure 9: Market Forecast To 2025



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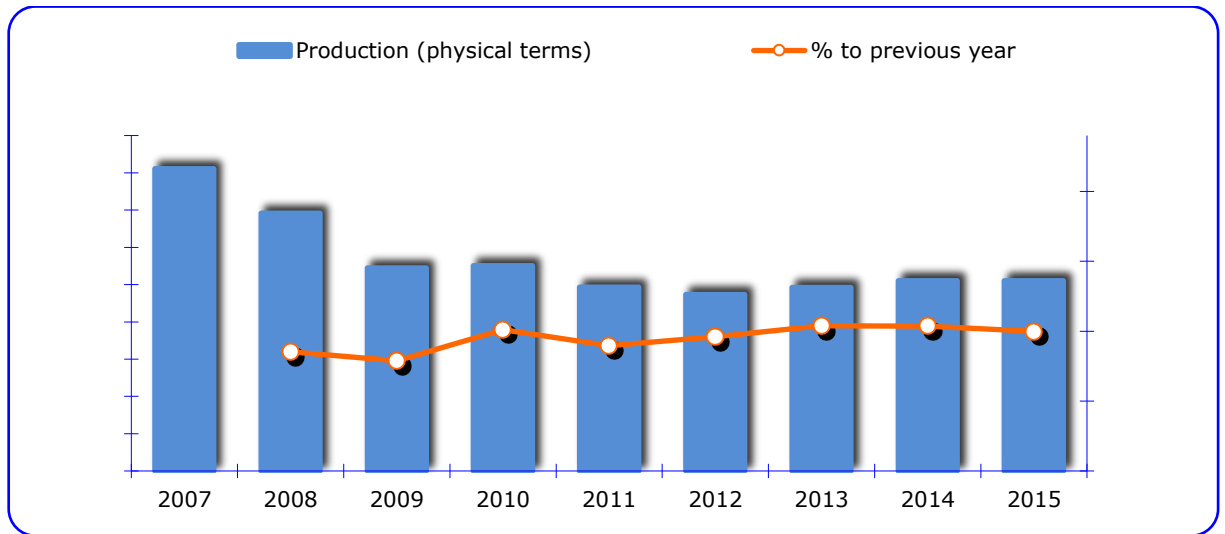
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**4. PRODUCTION**

**4.1 PRODUCTION, HARVESTED AREA AND YIELD FROM 2007-2015**

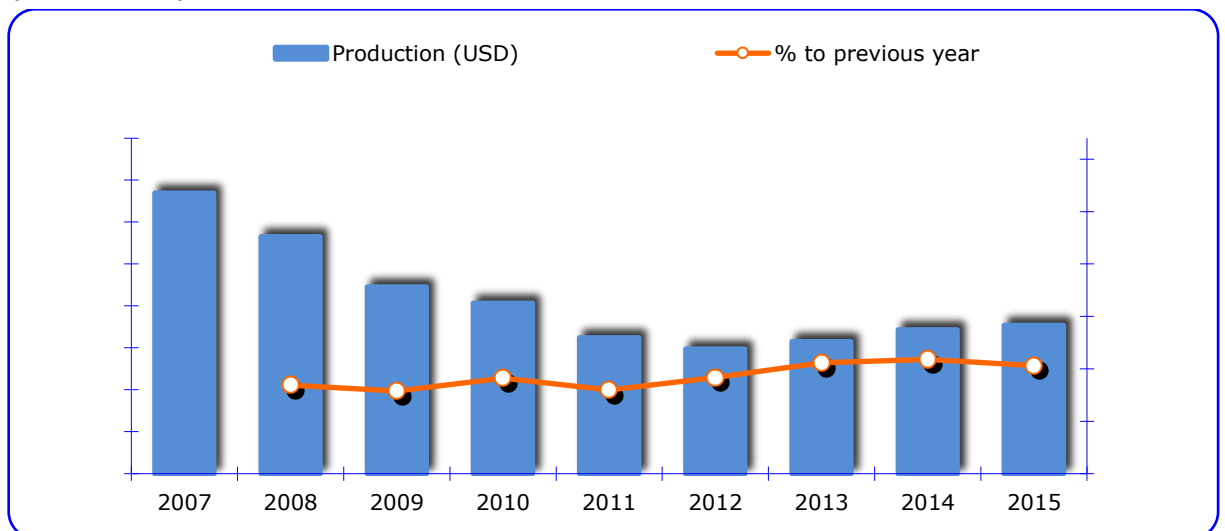
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Figure 10: Production, in Physical Terms, 2007–2015  
(thousand tonnes)



Source: \*\*\*

Figure 11: Production, in Value Terms, 2007–2015  
(million USD)

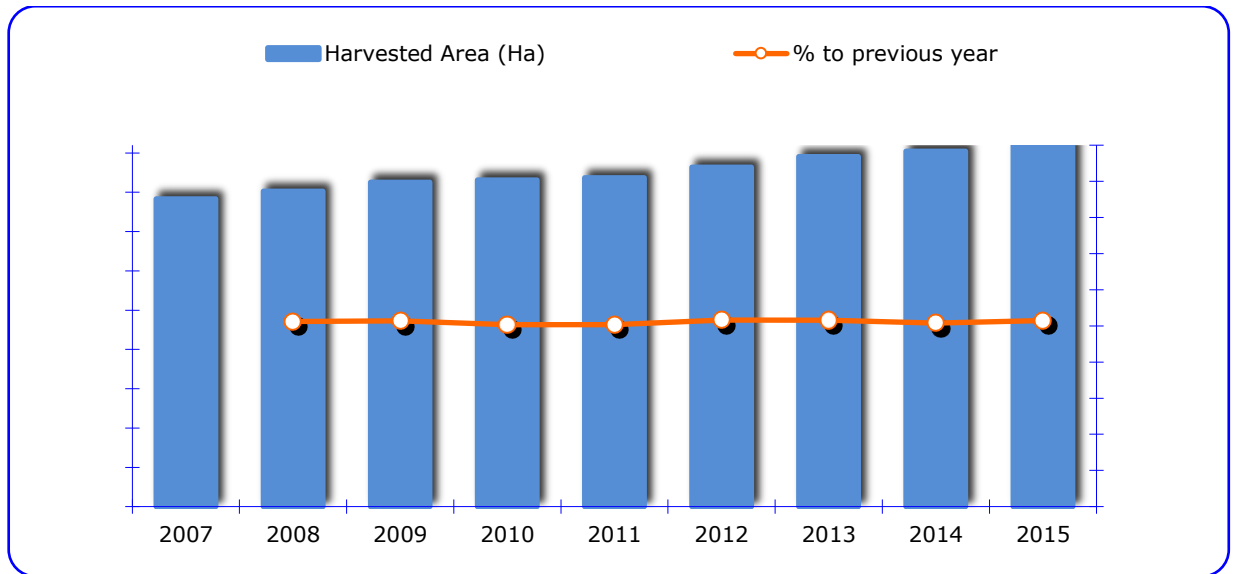


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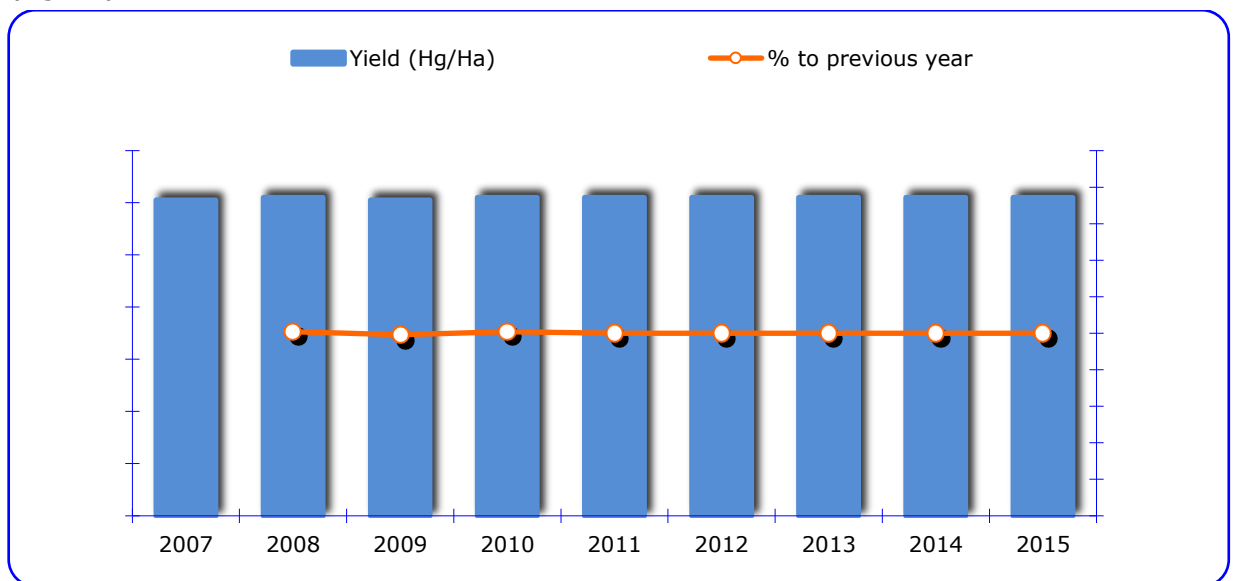
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Figure 12: Area Harvested, 2007–2015  
(thousand Ha)



Source: \*\*\*

Figure 13: Yield, 2007–2015  
(Hg/Ha)

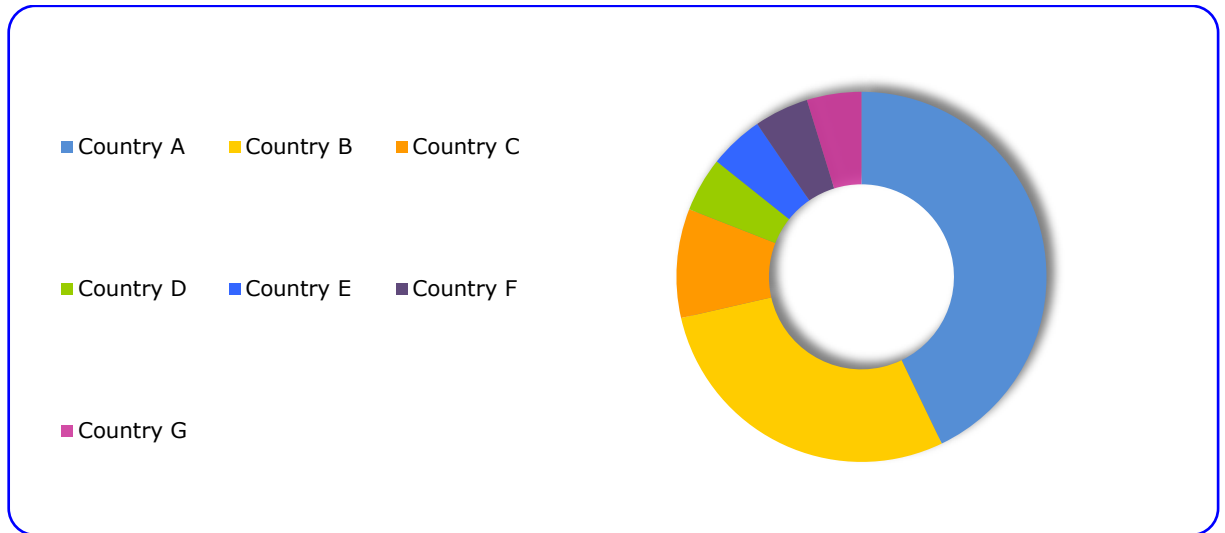


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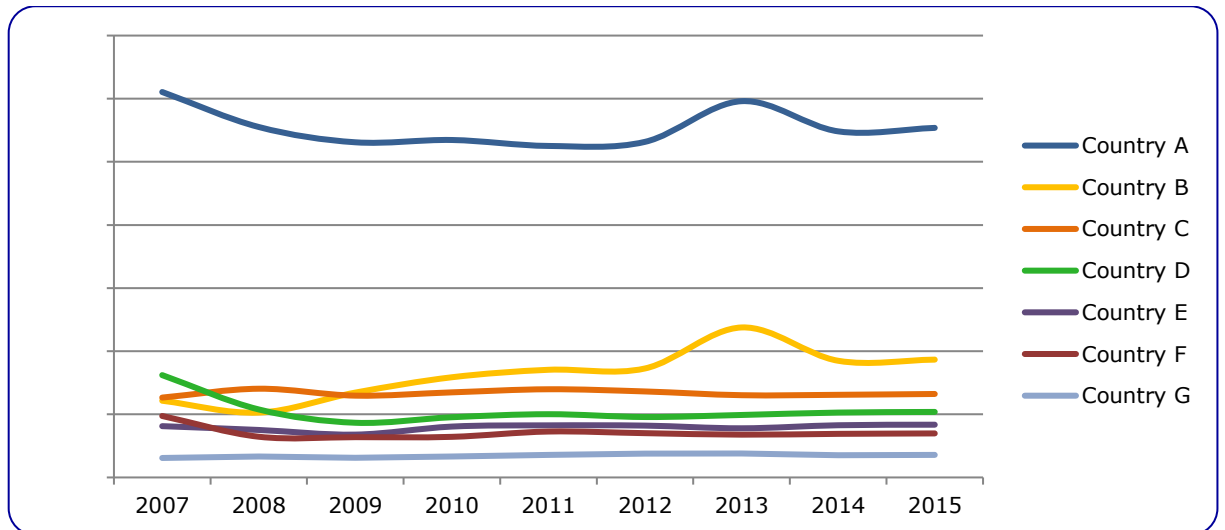
**4.2 PRODUCTION BY COUNTRY**

Figure 14: Production, by Country, 2015  
(thousand tonnes)



Source: \*\*\*

Figure 15: Production, in Physical Terms, by Country, 2007–2015  
(thousand tonnes)



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Table 6: Production, in Physical Terms, by Country, 2007–2015  
(thousand tonnes)

COUNTRY/PERIOD	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

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## 4.3 HARVESTED AREA AND YIELD BY COUNTRY

Table 7: Area Harvested, by Country, 2007-2015  
(thousand Ha)

COUNTRY/PERIOD	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

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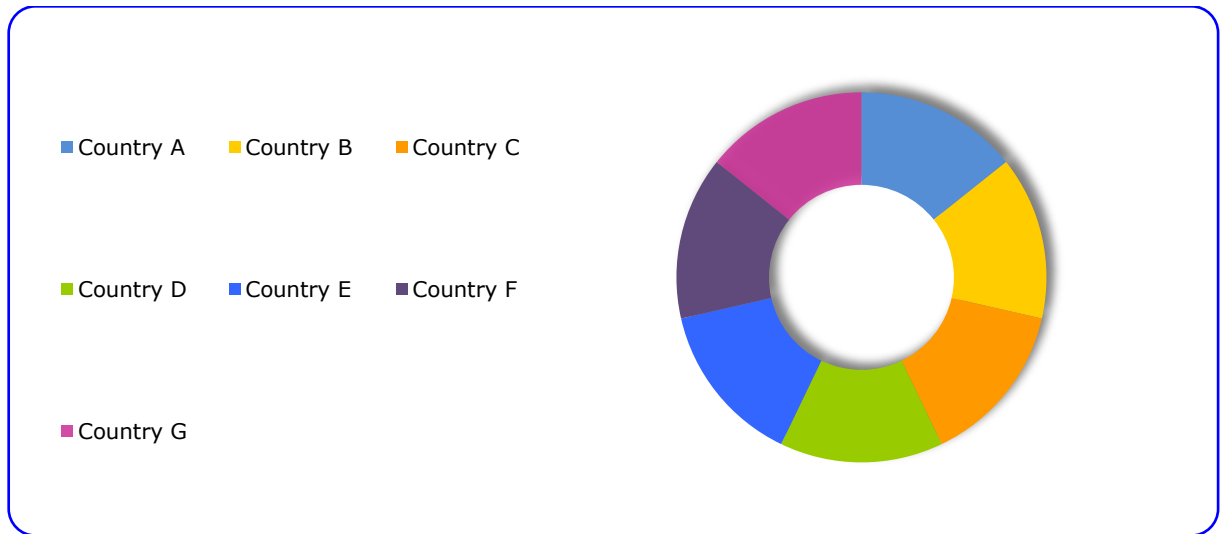
Table 8: Yield, by Country, 2007-2015  
(Hg/Ha)

COUNTRY/PERIOD	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Average	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

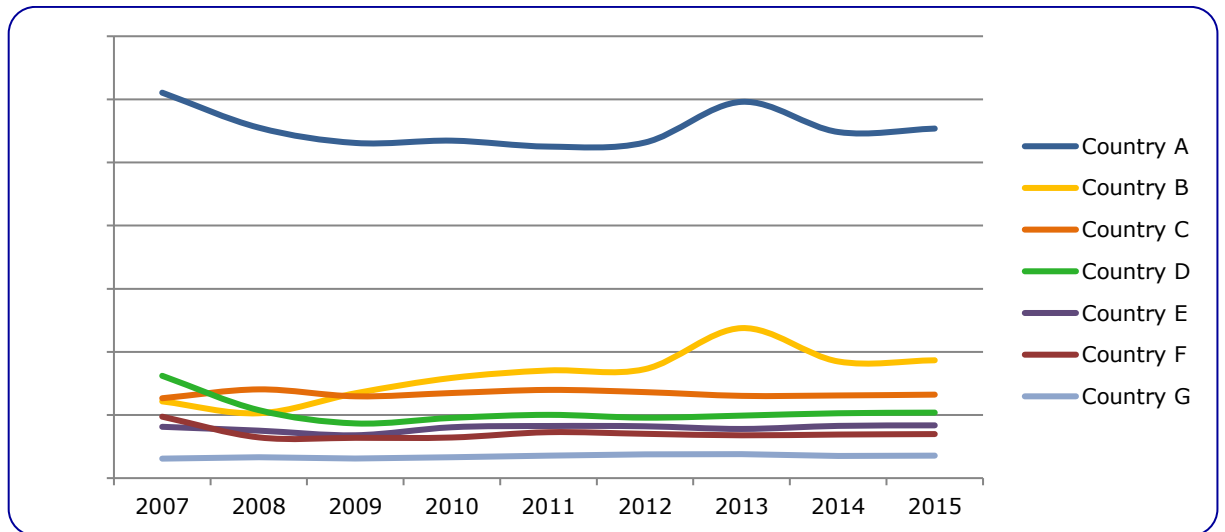
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Figure 16: Area Harvested, by Country, 2015  
(%, based on Ha)



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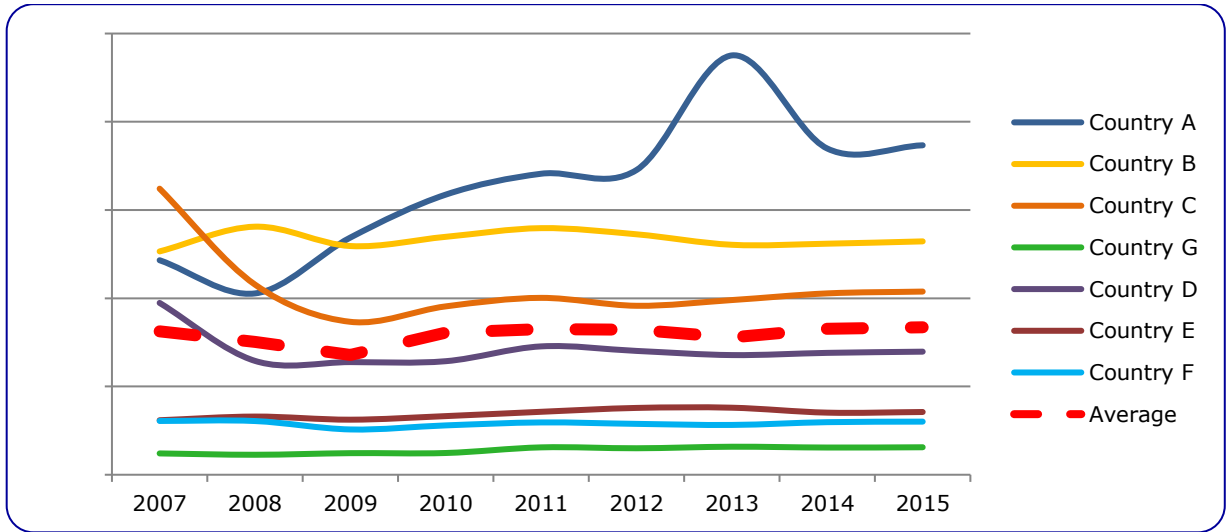
Figure 17: Area Harvested, by Country, 2007–2015  
(thousand Ha)



Source: \*\*\*

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Figure 18: Yield, by Country, 2007-2015 (Hg/Ha)

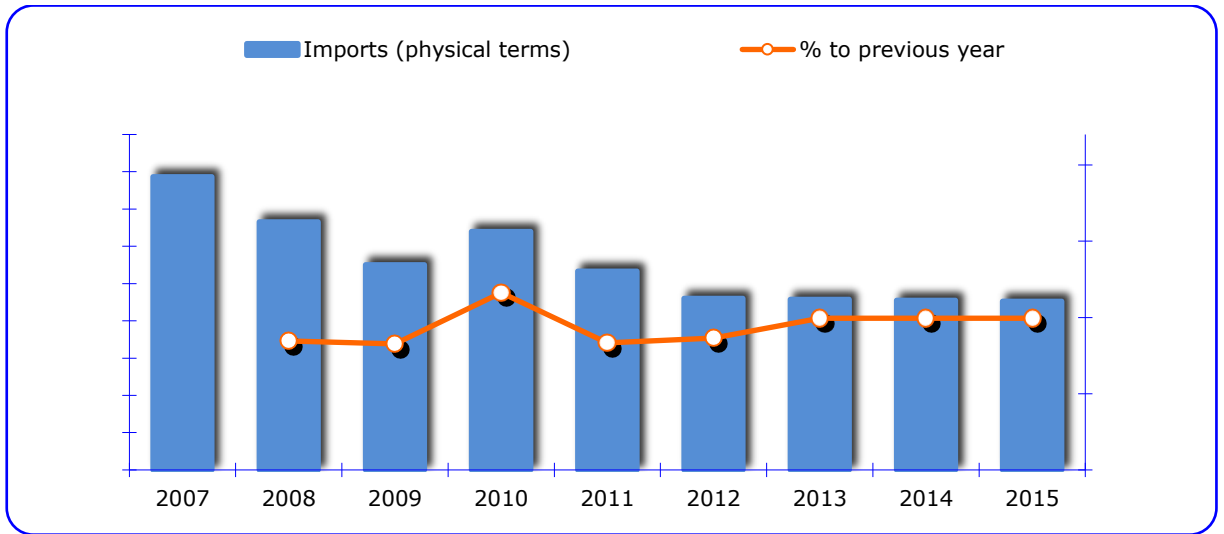


Source: UN DATA

# B 5. IMPORTS

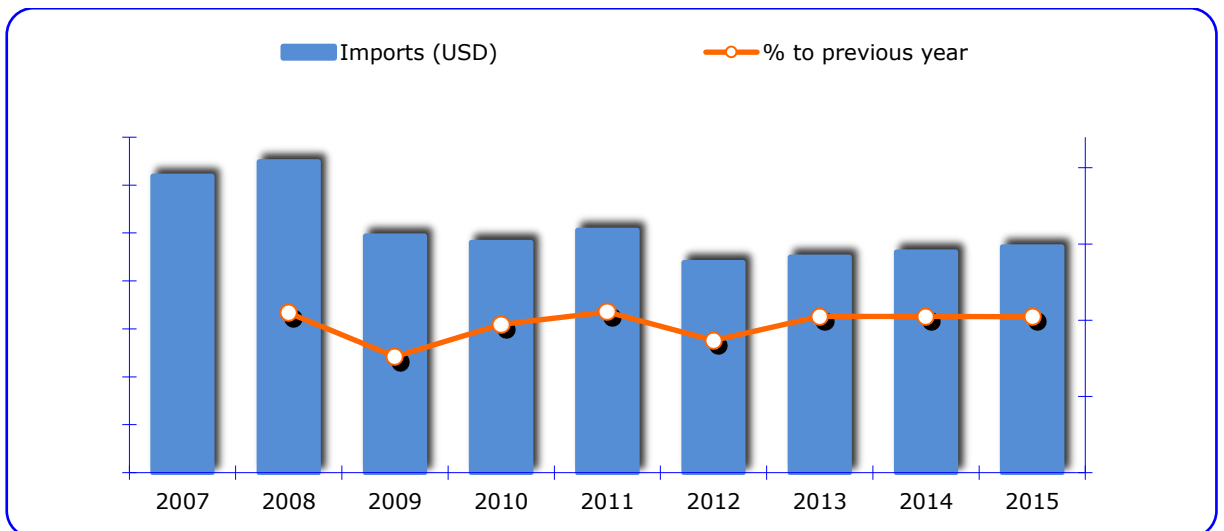
## 5.1 IMPORTS FROM 2007-2015

Figure 19: Imports, in Physical Terms, 2007-2015  
(thousand tonnes)



Source: \*\*\*

Figure 19: Imports, in Value Terms, 2007-2015  
(million USD)

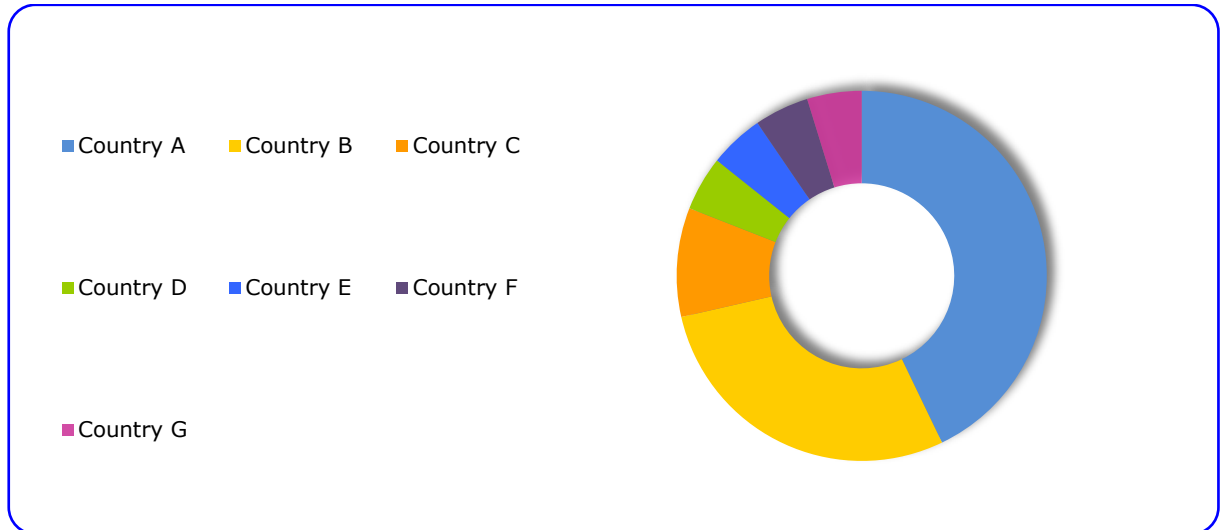


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## 5.2 IMPORTS BY COUNTRY

Figure 20: Imports, in Physical Terms, by Country, 2015  
(%, based on tonnes)



Source: \*\*\*

Table 9: Imports, in Physical Terms, by Country, 2007-2015  
(thousand tonnes)

Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007- 2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*



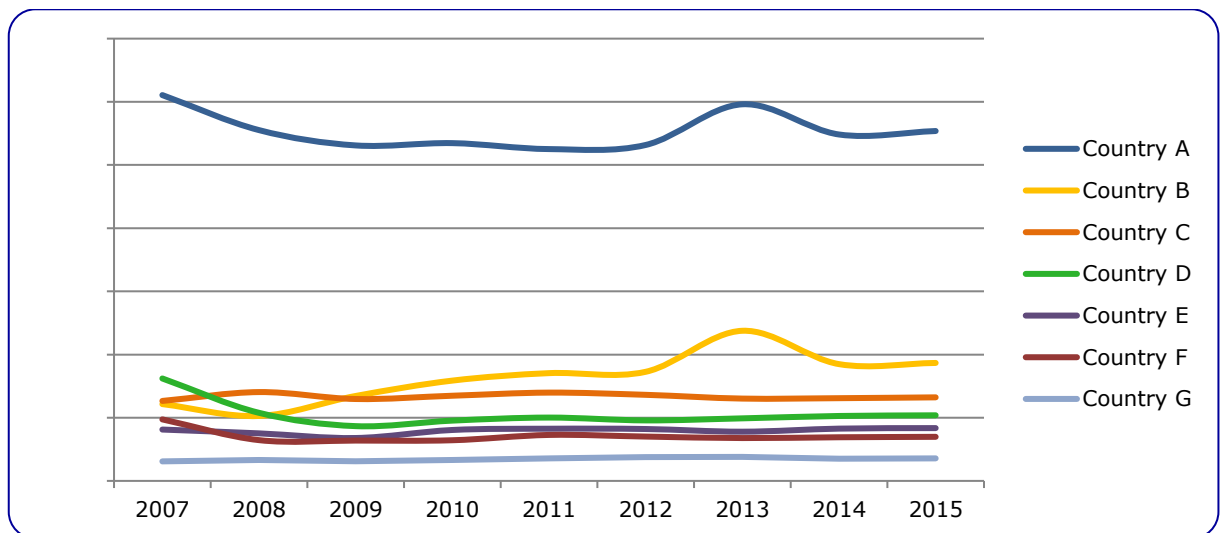
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**Table 6: Imports, in Value Terms, by Country, 2007-2015**  
(million USD)

Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007-2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

**Figure 21: Imports, in Physical Terms, by Country, 2007-2015**  
(thousand tonnes)



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Figure 22: Imports, in Value Terms, by Country, 2007-2015  
(million USD)

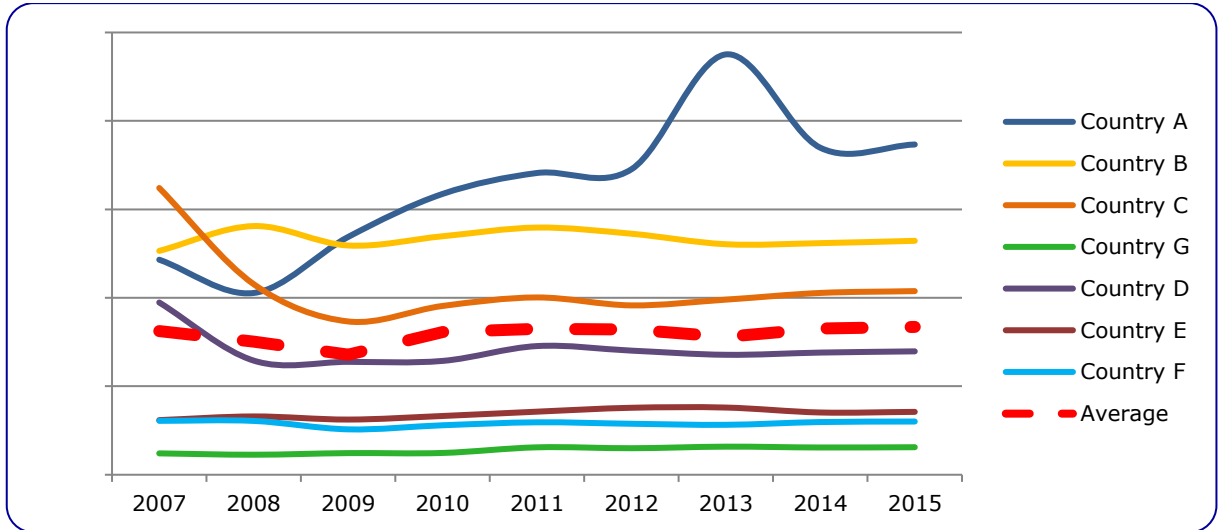


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**5.3 IMPORT PRICES**

Figure 23: Import Prices, by Country, 2007-2015  
(USD per kg)



Source: \*\*\*

Table 7: Import Prices, by Country of Destination, 2007-2015  
(USD per kg)

Country	2007 USD/kg	2008 USD/kg	2009 USD/kg	2010 USD/kg	2011 USD/kg	2012 USD/kg	2013 USD/kg	2014 USD/kg	2015 USD/kg
Country A	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***
Average	***	***	***	***	***	***	***	***	***

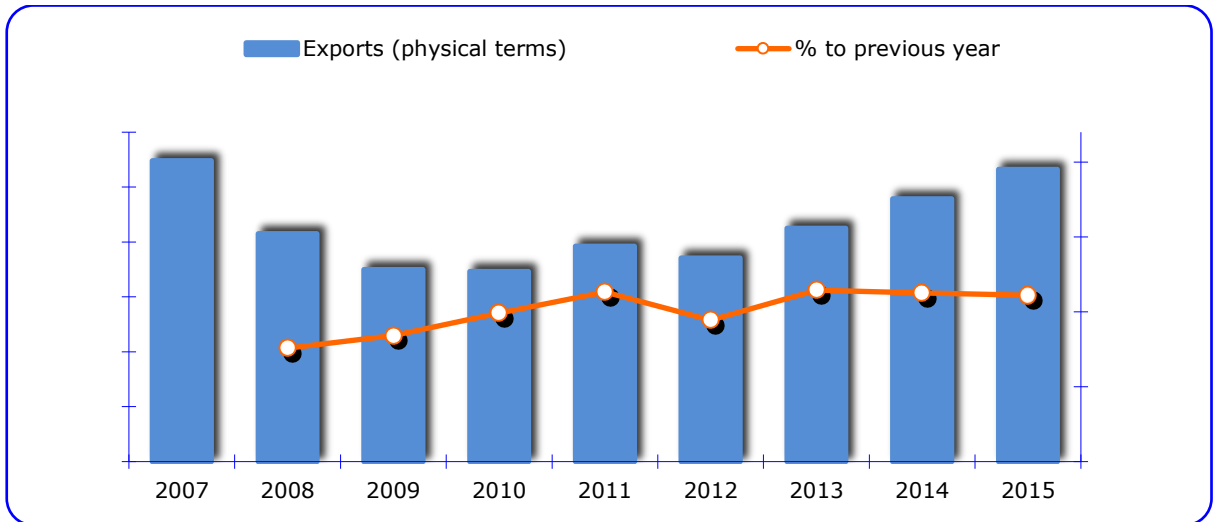
Source: \*\*\*

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# 6. EXPORTS

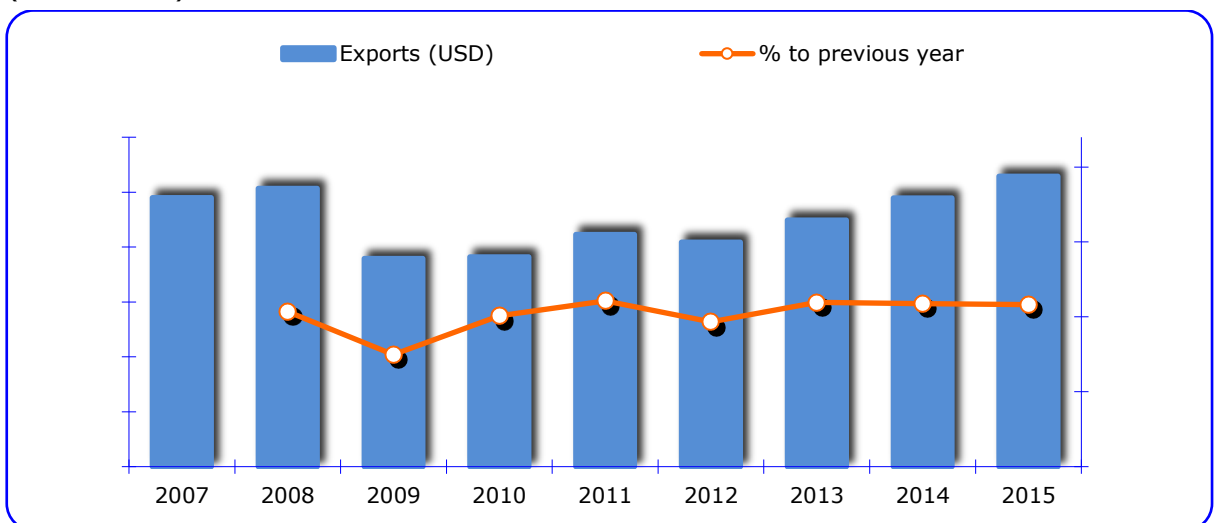
## 6.1 EXPORTS FROM 2007-2015

Figure 24: Exports, in Physical Terms, 2007-2015  
(thousand tonnes)



Source: \*\*\*

Figure 25: Exports, in Value Terms, 2007-2015  
(million USD)

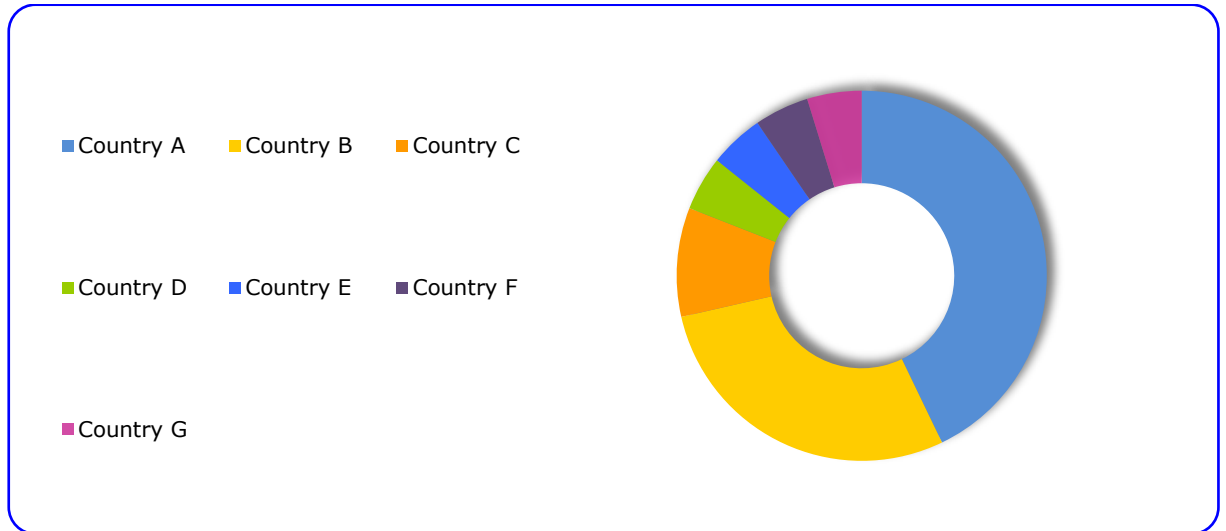


Source: \*\*\*

**B**

**6.2 EXPORTS BY COUNTRY**

Figure 26: Exports, in Physical Terms, by Country, 2015  
(%, based on tonnes)



Source: \*\*\*

Table 8: Exports, in Physical Terms, by Country, 2007-2015  
(thousand tonnes)

Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007-2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

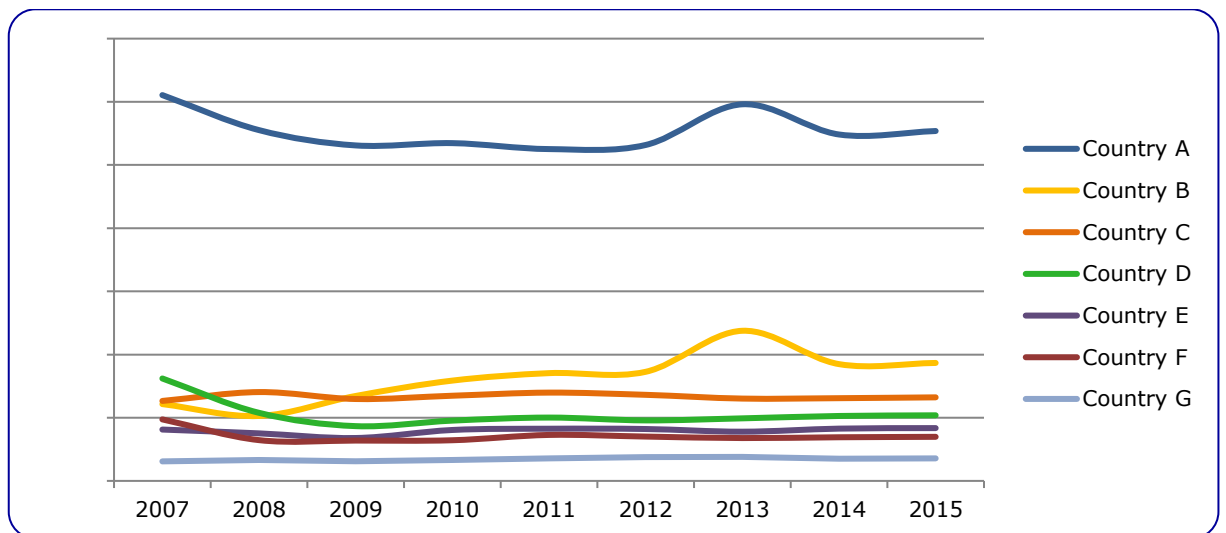
**B**

Table 9: Exports, in Value Terms, by Country, 2007-2015  
(million USD)

Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	CAGR, 2007-2015
Country A	***	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***	***
Others	***	***	***	***	***	***	***	***	***	***
Total	***	***	***	***	***	***	***	***	***	***

Source: \*\*\*

Figure 27: Exports, in Physical Terms, by Country, 2007-2015  
(thousand tonnes)



Source: \*\*\*

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Figure 29: Exports, in Value Terms, by Country, 2007-2015  
(million USD)

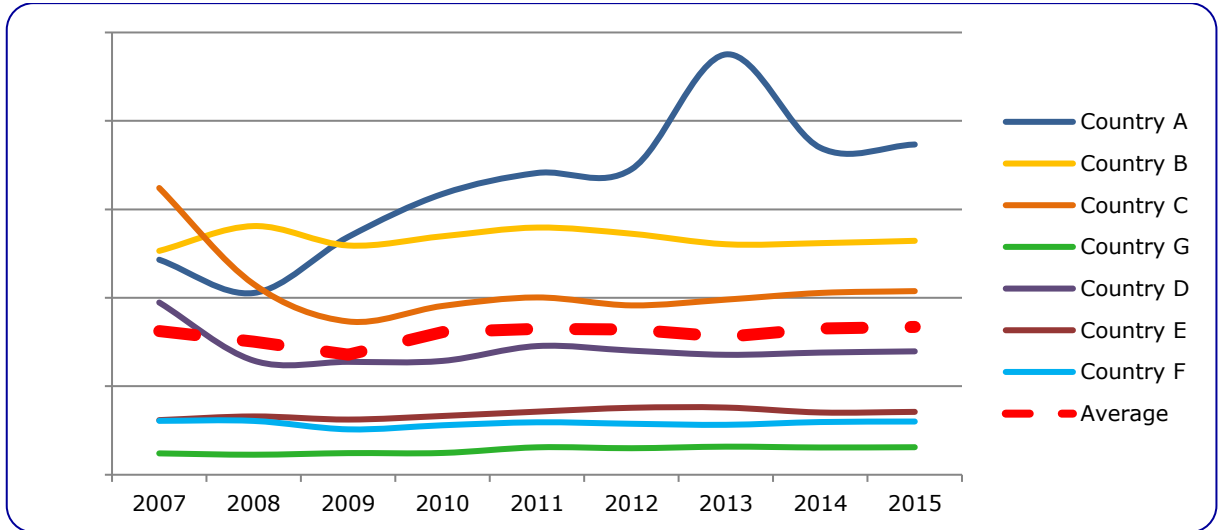


Source: \*\*\*

**B**

**6.3 EXPORT PRICES BY COUNTRY**

Figure 28: Export Prices, 2007-2015  
(USD per kg)



Source: \*\*\*

Table 10: Export Prices, by Country of Origin, 2007-2015  
(USD per kg)

Country	2007 USD/kg	2008 USD/kg	2009 USD/kg	2010 USD/kg	2011 USD/kg	2012 USD/kg	2013 USD/kg	2014 USD/kg	2015 USD/kg
Country A	***	***	***	***	***	***	***	***	***
Country B	***	***	***	***	***	***	***	***	***
Country C	***	***	***	***	***	***	***	***	***
Country D	***	***	***	***	***	***	***	***	***
Country E	***	***	***	***	***	***	***	***	***
Country F	***	***	***	***	***	***	***	***	***
Country G	***	***	***	***	***	***	***	***	***
Country H	***	***	***	***	***	***	***	***	***
Country I	***	***	***	***	***	***	***	***	***
Country J	***	***	***	***	***	***	***	***	***
Average	***	***	***	***	***	***	***	***	***

Source: \*\*\*



## B

# 7. PRICES AND PRICE DEVELOPMENT

## 7.1 PRODUCER PRICES

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Table 11: Producer Prices, by Major Producing Country, 2015  
(USD per kg)

Countries	USD/kg	Ratio, in % to Median
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Country	***	***
Median	***	***

Source: \*\*\*

## 7.2 PRODUCER PRICES INDEX

...

Table 12: Producer (Exporter) Prices Index - Annual Data (2004-2006 = 100), by Major Producing Country

Countries	2007	2008	2009	2010	2011	2012	2013	2014	2015
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***
Country	***	***	***	***	***	***	***	***	***

Source: \*\*\*

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## 8. PROFILES OF MAJOR PRODUCERS

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